



The
Marketing
Academy

Fellowship

The US 2024 Fellowship Program

Program Guide

Knowledge Partner

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About The Marketing Academy



About The Marketing Academy

Founded in the United Kingdom in February 2010, Australia in 2014, and the United States in 2018, The Marketing Academy is a non-profit organisation that develops leadership capability in talented marketers.

We offer the Fellowship Program exclusively for **client-side** CMOs and the Scholarship Program for emerging talent within marketing, media, and advertising.

While highly selective, these programs are delivered free of charge. The Marketing Academy Fellowship Program is designed exclusively for CMOs and growth leaders, and developed and delivered in partnership with McKinsey & Company.

Now in our eleventh year in Europe and going into our fifth year in the US, our alumni have come from top global brands and have said that the program has been instrumental in their career progression to board roles.

We support diversity, inclusion, and equality in every context and firmly believe that everyone, regardless of race, ethnicity, sexuality, gender, or religion, should have the same opportunity to fast-track their careers and learning via our programs.

Our [Global Fellowship Alumni](#) include marketing leaders from:



Designed to provide successful fellows with access to board-level thinking

“ The Marketing Academy Fellowship has been a life-changing experience. The program gives CMOs the ammunition required to become CEOs and so much more. Fellows get access to the world’s best thought leaders on a whole range of C-suite topics from leadership to finance, as well as one-to-one mentorship from experienced CEOs. If you’re lucky enough to get into The Fellowship (which is by no means easy!), it’ll put your career on a course beyond all your imagined limits. It is, by far, the best program for senior marketing leaders out there, hands down! ”

April Adams-Redmond, Global CMO, Pepsi Lipton

The Marketing Academy 2024 Fellowship Program



The Marketing Academy 2024 Fellowship Program

Great CEOs and board directors need to **influence, engage, and take risks**. They should also have an **in-depth understanding of the commercial drivers** of their business, intellectual breadth, a well-honed to **spot the right opportunities**, and an unfailing ability to understand what their customers want.

The Marketing Academy Fellowship Program, developed in partnership with McKinsey & Company, is a powerful, **free¹** part-time program for a select group of exceptional marketing and commercial leaders at the top of the career ladder a unique opportunity to further develop these critical capabilities.

Designed to provide **CMOs and growth leaders** with access to board-level thinking and development in **all elements of leadership and board stewardship**, this program ensures that marketing and commercial leaders accelerate their knowledge and experience to take on **future CEO or board roles**.

“

Imagine the most powerful marketing development program you could ever experience. Imagine an inspiring future, defined by your personal purpose. Imagine building incredible personal and professional relationships. Now imagine that all at once—that's The Marketing Academy!

”

- Robert Chatwani, President, DocuSign

¹ In line with The Marketing Academy's core values the Fellowship Program is provided free of charge. Delegates are required to pay expenses, at cost, for 8 nights in total over the 3 residentials. This is fixed at \$7,500 and is inclusive of all accommodation, breakfast, lunch, coffee breaks, dinners and all beverages with meals, plus a small administration charge. This will be invoiced upon acceptance to the program.

Fellowship Program Curriculum



Fellowship Program Curriculum

The Fellowship Program has been designed for time-constrained individuals.

It is anticipated that the program will take up to 11 days between June 2024 and January 2025.¹

Fellowships will be awarded to a maximum of 25 high-achieving marketing and commercial leaders, who will benefit from:



A comprehensive knowledge curriculum developed by **McKinsey & Company** partners and functional experts, delivered during **three residentials** covering the full CEO, leadership, and board stewardship spectrum. **Knowledge topics** included: strategy, corporate finance, M&A, organizational health, transformational change, stakeholder influence, creating high-performing boards, and media training



An immersive CMO-to-CEO leadership journey program developed and led by global CMO leadership expert, Thomas Barta together with The Marketing Academy and McKinsey experts



Board-level executive coaching with individual one-to-one sessions with an executive coach provided by Wisdom8



One-to-one mentoring sessions with high-profile board chairs, non-executives, CEOs, CFOs, board members, and influencers



Peer learning and development with an exclusive peer group from global business in diverse market sectors



12 months' access to The Marketing Academy Global Virtual Campus for you and your team. The curriculum consists of a minimum of 18 curated live lectures and master classes on a dedicated online platform

¹

COVID-19 update: The safety of Fellows, speakers and The Marketing Academy team is of paramount importance. The three residentials are mandatory for all Fellows to attend in full, however a decision will be made nearer the time of the residentials as to if it will be in-person or virtual, depending on the health situation and travel limitations, and attendance rules might be adjusted accordingly.

Selection Criteria



Selection Criteria

Andreas Athanasopoulos, Deputy Chief Executive Officer and Group Chief Transformation Officer (Digital & Retail) at Eurobank Holdings

Acceptance to the program is conditional on availability to attend the three residential which will take place within the US.¹

“

It is more than a course; it is a way of connecting, exchanging ideas, creating enthusiasm, and bringing marketing into business life from a holistic point of view. Interacting with top consultants and thinkers brings the global perspective to life while keeping it local by means of interacting with peers. Do not miss it.

”

To be considered for The US 2024 Fellowship Program, you will need to:

- Currently hold the top marketing, growth, or commercial leadership role (Chief Marketing Officer, Chief Commercial Officer, Chief Growth Officer, or equivalent) within a leading, marketing-dependent organisation
- Report directly to the Regional or Global President, CEO, or EVP
- Lead large, complex teams and significant budgets, with profit and loss accountability
- Have a minimum of 15 years' leadership experience in a marketing and commercial function
- Have a clear career ambition to become a CEO or to take a wider main board position
- Have significant non-marketing leadership experience
- Be employed on a permanent basis with no risk of resignation for the duration of the program
- Have a proven reputation in the industry
- Be able to travel for all in-person residential sessions
- Be a resident of the US or Canada

Please note The Fellowship Program is exclusively for client-side CMOs

Key dates are

Three-day residential, New York:

Evening of Monday
June 10th to Thursday
June 13th, 2024

Two-day residential, Chicago:

Evening of Tuesday
October 22nd to Thursday
October 24th, 2024

Three-day residential, California:

Evening of Tuesday
January 28th to Friday
January 31st, 2025

¹ COVID-19 update: The safety of Fellows, speakers and The Marketing Academy team is of paramount importance. The three residencies are mandatory for all Fellows to attend in full, however a decision will be made nearer the time of the residencies as to if it will be in-person or virtual, depending on the health situation and travel limitations, and attendance rules might be adjusted accordingly.

Selection Process

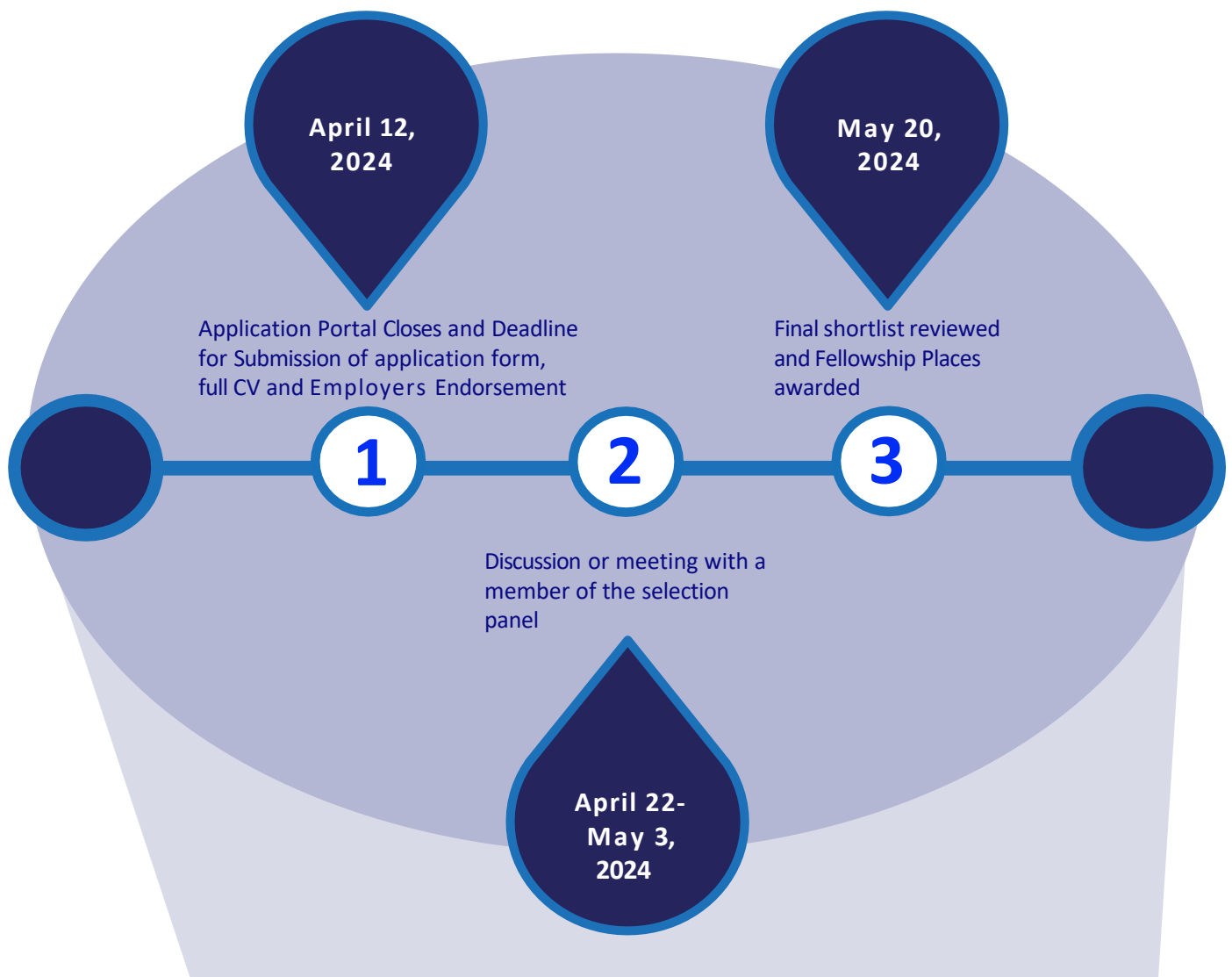


Selection Process

Fellowships are awarded **by invitation only following a selection process**. Potential Fellows are required to submit a short application form, a full CV, a written endorsement from the employer or CEO and take part in a discussion with a member of the selection panel.

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Applications close: April 12, 2024



Apply now!

For more information, click [here](#) and follow the links to APPLY NOW

Contact us



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